

Manager of Technical Service



Job Title:	Technical Services Manager
Reports To:	
FLSA Status:	Salaried
Last Revised:	1.21.2021

Western Green (WG) is a privately-held company whose mission is providing the ultimate partnership between nature and technology, using natural resources engineered to preserve our natural landscapes – “Blanketing Nature with Nature.” This value creation is predominantly focused on supporting the soil stabilization aspects of civil engineering projects. WG is one of the country’s largest manufacturers of temporary and permanent erosion control products.

Summary:

Western Green manufactures construction materials that are used to reduce the impact of construction activities on the environment. These materials are designed and tested to provide specific attributes civil engineers and landscape architects can leverage to provide predictable erosion and sediment control. Nearly all significant construction activities in the United States requires environmental compliance, and utilizing Western Green products, a measure of pollution control is established on each project. The effectiveness of any specific product may vary on application and understanding the underlying forces and mechanisms is paramount to overall project success. As such, a deliberate engineering approach is applied in the design and implementation process. Further, plans, specifications, drawings, analysis and communications are integral in the success of each project. The Technical Services Manager (TSM) position serves a key role within WG. This position will interface directly with manufacturing, sales, customers, industry groups, and on-site contractors and installers. The position will be asked to provide key technical support to sales and customers including project specification analysis, product recommendations, compliance evaluation, and project support. The pivotal objective of this role is to help build and optimize WEC engineering services while reporting directly to the Director of Technical Services.

Required Skills:

- High level of integrity and work ethic.
- Enjoy being challenged, desire for professional development and achievement.
- Self-motivated.
- Positive & personable.
- Exceptional verbal communication and presentation skills.
- Excellent listening skills.
- Strong written communication skills.
- Ability to work individually and as part of a team.
- Strong computer skills.
- In depth knowledge of Microsoft Word, Excel, PowerPoint.



- Experience with AutoCAD
- Interest and experience in hydraulics, hydrology, erosion, and sedimentation and/or water resources.
- Interest and experience in geotechnical engineering and/or soil science.
- Strong research skills via internet and published works.
- Strong critical thinking and problem-solving skills.
- Able to set priorities and manage time wisely.
- Ability for travel around 30% of the work week on annualized basis.

Desirable Skills:

- Computer/web programming skills.
- Experience drafting CSI formatted specifications.
- Experience reading/drafting construction plans/layouts.

Education Requirements:

- Associates or Bachelor of Science in Civil Engineering, Construction, Soil Science or Related Field

Essential Job Functions:

- Provide direct project support with drawings, take-offs, calculations, and reporting.
- Manage and develop technical documentation and support literature.
- Visit field sites for evaluation of performance.
- Develop and publish/present case studies for projects.
- Develop, present, manage presentations for case studies, installation, selection of various construction materials.
- Oversee the testing and reporting of product performance evaluations.

Compensation:

- Salary
- Benefits
- Vacation

